IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition
10-11 June 2021 | Yangon, Myanmar

go.spe.org/20APDTC

Exhibition and Sponsorship Opportunities
Welcome Message

On behalf of the Society of Petroleum Engineers (SPE), the International Association of Drilling Contractors (IADC), and the Programme Committee, we are pleased to invite you to the IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition, which will be held 10-11 June 2021 in Yangon, Myanmar.

APDT, the premier drilling and well technology conference in the Asia Pacific region, provides a platform for industry professionals to share experiences, make new connections and conduct business. Since its inception in 1996, APDT has been held biennially rotating amongst major cities in the Asia Pacific region. Given the increased exploration activities and its dynamic energy sector, APDT 2021 will set stage in Yangon, Myanmar; co-hosted by Myanmar Oil and Gas Enterprise (MOGE) and PTT Exploration and Production Public Company Limited (PTTEP).

On behalf of MOGE and PTTEP, we welcome your company to Myanmar to meet with the region’s industry leaders and explore the opportunities, challenges and strategies available. The conference will be a vibrant platform for knowledge transfer and networking, and we offer your organisation the opportunity to participate as an exhibitor, or to subscribe to one or more of the sponsorship opportunities outlined in this brochure.

We look forward to visiting your organisation’s exhibit, and thank you in advance for your participation in, and your generous support of, the 2021 IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition in Yangon, Myanmar.

Sincerely,

U Nyan Tun
APDT Conference Co-Chair Managing Director MOGE

Phongsthorn Thavisin
APDT Conference Co-Chair President and Chief Executive Officer PTTEP
About the Conference

Since 1983, the Society of Petroleum Engineers (SPE) and the International Association of Drilling Contractors (IADC) have conducted an annual drilling conference that rotates between Europe and the U.S. To better serve the growing membership and industry professionals in Asia Pacific, the IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition (APDT) has been held biennially since 1996, rotating amongst major cities in Asia Pacific. Over the past decade, APDT has established itself as a major technical conference on drilling technology and operations in the region.

APDT 2021 provides participants with crucial insights into the latest industry trends, technical expertise, best practices and innovative applications related to the field of drilling to continue to enhance the business value chain and propel the industry forward.

APDT 2021 will bring together industry leaders, drilling subject matter experts and energy companies to share new perspectives and discuss technological advancements through a comprehensive two-day conference programme with stimulating plenary, panel, special/project case study and multidisciplinary technical sessions.

Committees

Conference Co-Chairs
U Nyan Tun
Managing Director
MOGE

Phongsthorn Thavisin
President and Chief Executive Officer
PTTEP

Technical Programme Committee

Technical Programme Advisor
Chayong Borisuitsawat
Executive Vice President
Engineering and Development Group
PTTEP

Technical Programme Chair
Sahawit Vorasaph
Senior Vice President
Well Engineering & Operations
PTTEP

Technical Programme Vice-Chairs
U Kyaw Nyan Tun
Director Offshore
MOGE

Liau Min Hoe
Country Chairman, Myanmar
PETRONAS

Organising Committee Chair
Piya Sukhumpanumet
Senior Vice President, Myanmar Asset
PTTEP

Members
Dr. Thomas Fredric Young
Chief Executive Officer
Al Qahtani Management Services LLC

Ong See Hong
Global Geomechanics Advisor
Baker Hughes Company

Aung Min Thein
Product Line Manager Pressure Pumping
(Thailand and Myanmar)
Baker Hughes Company

Zaw Htet
Chief Engineer, Drilling
Myanmar Oil and Gas Enterprise (MOGE)

Naing Win Aung
Superintendent Engineer, Offshore
Myanmar Oil and Gas Enterprise (MOGE)

Jonathan Shim
Regional Business Development Manager – Asia Pacific
National Oilwell Varco – ReedHycalog DDS

Wiwat Pattarachupong
Manager, Well Completion and Intervention Engineering
PTTEP

Worawut Ekvinai
Manager, Well Management System
PTTEP
Members (continued)

Anupong Chailert  
Business Development Manager  
Baker Hughes Company  

Jeff Sanchez  
Asia South Drilling and Completions Manager  
Chevron

David Dawson  
General Manager Asset Development  
Chevron Thailand

Alex Maroske  
Head of QHSE  
Energy Drilling

Matt Regan  
Director Drilling Solutions  
GEOLOG Surface Logging DMCC

Kalyan Saikia  
Industry Solutions Advisor  
Halliburton

Habil Akram Rosland  
Regional Well Engineering Solutions Manager  
Halliburton

Thant Zin Tun  
Country Business Development – Myanmar  
Halliburton Myanmar Energy Services Pte. Ltd.

Arun Rajagopalan  
Specialist  
Independent

Chit Hlaing  
Assistant Regional Director – Asia Pacific  
International Association of Drilling Contractors

Mojtaba Kalhor Mohammadi  
Technical Advisor – Middle East  
International Drilling Fluids

Hon Lom Hooi  
Drilling Solutions Manager  
Maersk Drilling

Ian McManus  
Team Leader, Drilling Engineering  
Mubadala Petroleum

PS Tan Dint  
Deputy Director  
Myanmar Oil and Gas Enterprise (MOGE)

Jack Gomes  
Marketing & Contracts Manager - Far East & Oceania  
Noble Drilling

Shankar Bhukya  
Senior Technical Advisor  
NOV Grant Prideco

Guillaume Plessis  
Director of Global Marketing  
NOV Wellbore Technologies

Jan Paul  
Technology Manager  
OMV

Mark Rayfield  
Asset Manager  
Ophir Energy

Thamarat Pairintra  
Specialist, Well Engineering  
PTTEP

Thanawee Kreethapon  
Manager, Well Completion and Intervention Engineering  
PTTEP

Chevit Phasook  
Senior Engineer, Well Engineering  
PTTEP

Graham Grant  
Specialist, Completions and Workover  
PTTEP

Mukesh Maheshwari  
Senior Drilling Engineer (Deep Water)  
PTTEP

Sarit Rattanachan  
Manager, Drilling Operations  
PTTEP

Meth Follett  
Drilling Superintendent  
PTTEP

Prapatporn Jantasuwanna  
Manager, Well Services  
PTTEP

Chakrit Chanpen  
Senior Engineer, Drilling  
PTTEP

Kamolchai Pattanapong  
Vice President, Myanmar Well Operations a/s  
PTTEP

Keittipong Koatun  
Senior Engineer, Drilling Fluid and Cement  
PTTEP

Cao Gang  
Senior Expert  
RIPED, CNPC

Ben Gedge  
MPD, Drilling & Well Services Specialist  
RMES & PV Drilling & Well Services

Helio Santos  
President  
Safekick

David Zhan Guodong  
Science Specialist/Team Lead On Advanced Drilling Tools  
Saudi Aramco

Aung Kyaw Min  
OFS Acc Manager  
Schlumberger

Phan Van Chinh  
SLB D&M Drilling Engineering Manager  
Schlumberger

Salim Taoutaou  
Domain Head Cementing & Well Integrity  
Schlumberger

Syahir Luthfi Chan  
Managing Director, Thailand-Myanmar-Vietnam-Cambodia  
Schlumberger Oilfield Services Myanmar

Basker Murugappan  
Principal Production Technologist  
TAQA

Koji Sakura  
Director of R&D  
TENARIS NKK Tubes

Arthur Russi  
Senior Manager, Marketing, East Asia Pacific & Australia  
Transocean

Henry Pinkstone  
Principal Well Engineer & MPD Specialist  
WellSpec
Holding APDT for the first time in Myanmar will be an exciting opportunity to explore and learn about new opportunities and challenges in the region, as well as forge new partnerships to develop assets.

Conference Co-Chair
Phongsthorn Thavisin
President & CEO
PTTEP

Why Participate

The IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition (APDT) 2021 will be held for the first time in Yangon, Myanmar and is expected to attract more than 600 industry professionals from over 30 countries.

This premier regional technical event comprises a comprehensive conference and exhibition presenting the latest technological developments related to drilling. Apart from gaining new insights into the industry, participants will be able to secure new business partners, consultants and suppliers for projects in the region and beyond. APDT 2021 provides an excellent opportunity to enhance your company profile and achieve maximum exposure through large pool of energy professionals.

What’s Planned for 2021

• 100+ multi-disciplinary technical presentations from 30+ organisations
• 4+ plenary, panel and special sessions for insights from senior executives and industry leaders
• 2 days of networking opportunities and social activities
• 2+ hours of high-level industry addresses and executive plenary sessions
• 5+ hours of interactive panel sessions
• 10+ hours of targeted networking functions at the exhibit floor
• 20+ hours of focused technical sessions

Who Attends

• Academicians
• Application Engineering
• Asset Integrity Management
• Automation and Digital Technology
• Business Development and Excellence
• Decommissioning and Abandonment
• Drilling and Completions
• Drilling Fluids and Cementing
• Exploration Engineering
• Facilities
• Field Operations
• Flow Assurance
• Geology, Geophysics, Geoscience and Geomechanics
• Government Relations and Public Affairs
• Health, Safety and Environment (HSE)
• Hydrocarbon Recovery
• Production and Operations
• Research and Development
• Reservoir Engineering
• Rig Operations
• Surface, Subsurface and Subsea Engineering
• Technology Development
• Well Intervention
• Well Systems and Applications

Why Exhibit and Sponsor

• Maximise exposure and visibility of your organisation
• Showcase your organisation’s advance technologies, services and expertise
• Meet and interact face-to-face with existing and new business prospects
• Obtain qualified leads and opportunities
• Establish and reinforce your marketing message and relationship with key buyers
Attendee Statistics

Snapshot of APDT 2018 in Bangkok, Thailand

- 1,371 attendees from 30 countries
- 90+ technical presentations from 30+ companies and 20+ countries
- 40+ sponsors and exhibitors
- 97.50% would recommend APDT to others
- 96.50% of visitors rated the networking as fair to excellent
- 81.80% of exhibitors would exhibit again at APDT
- 79.97% of attendees spent up to 6 hours on the exhibition floor

Programme Highlights

- 20+ Conference Sessions
- 1 Opening Session
- 1 Executive Plenary Session
- 3 Panel Sessions
- 110+ speakers
- 90+ Technical Papers
- 15 Technical Sessions
- 110+ speakers
- 90+ Technical Papers
- 15 Technical Sessions
- 7 Knowledge Sharing ePoster Sessions

Top 10 countries

- Thailand
- Malaysia
- Singapore
- USA
- Indonesia
- India
- China
- Australia
- UAE
- UK

Attendees by Technical Discipline

- Drilling 50.0%
- Completions 14.8%
- Production and Operations 14.8%
- Management and Information 10.2%
- Reservoir Description and Dynamics 8.3%
- Projects, Facilities and Construction 0.9%
- Health, Safety, Security, Environment and Social Responsibility 0.9%

Attendees by Job Function

- Engineer 42.6%
- Manager 17.6%
- Student 13.9%
- Consultant 5.6%
- Executive 4.6%
- Business Operations 4.6%
- Geologist or Geophysicist 2.8%
- Sales and Marketing 2.8%
- Research and Development 1.9%
- Educator 1.9%
- Superintendent or Foreman 0.9%
- Other 0.9%

98% would recommend APDT to others

97% of visitors rated the networking as fair to excellent

82% of exhibitors would exhibit again at APDT

80% of attendees spent up to 6 hours on the exhibition floor
Exhibition Opportunities

Save with Early Bird rates and confirm your package by 29 January 2021.

**Premier Package**
- Early Bird Rate
  - USD 15,000 per booth
  - (Normal Rate: USD 16,000)
- BENEFITS
  - Recognised as Exhibit Sponsor
  - One (1) 18 sqm display style exhibition booth with pre-built timber back wall
  - Two (2) complimentary Full Conference Registrations*
  - Four (4) Complimentary Exhibitor Registrations**
  - One Hundred (100) Exhibition Visitor Passes***
  - Company logo in the Conference Preview****, Conference Programme****, event website and onsite sponsor recognition board
  - Company/product listing in the Conference Programme****
  - Group Registration discount

**Enhanced Package**
- Early Bird Rate
  - USD 8,000 per booth
  - (Normal Rate: USD 8,500)
- BENEFITS
  - Recognised as Exhibit Sponsor
  - One (1) 9 sqm display style exhibition booth with pre-built timber back wall
  - One (1) complimentary Full Conference Registrations*
  - Two (2) Complimentary Exhibitor Registrations**
  - Eighty (80) Exhibition Visitor Passes***
  - Company logo in the Conference Preview****, Conference Programme****, event website and onsite sponsor recognition board
  - Company/product listing in the Conference Programme****
  - Group Registration discount

**Exhibitor Package**
- Early Bird Rate
  - USD 5,850 per booth
  - (Normal Rate: USD 6,300)
- BENEFITS
  - One (1) 9 sqm shell scheme exhibition booth
  - Two (2) complimentary Exhibitor Registrations**
  - Fifty (50) Exhibition Visitor Passes***
  - Company/product listing in the Conference Programme****
  - Group Registration discount

**Display Style Exhibition Booth Entitlements**
- **Premier Package**
  - 6m x 3m display style exhibition booth
  - 4mW x 2.8mH timber back wall with customised graphics
  - Plywood underlay flooring with carpet
  - One (1) 2m x 1m storeroom
  - One (1) wall-mounted 50-inch TV
  - One (1) timber information counter with customised front graphics
  - Three (3) LED halogen downlights
  - Two (2) power points
  - One (1) round table
  - Four (4) easy arm chairs
  - One (1) barstool
  - One (1) brochure rack
  - One (1) waste paper basket

- **Enhanced Package**
  - 3m x 3m display style exhibition booth
  - 3mW x 2.8mH timber back wall with customised graphics
  - Plywood underlay flooring with carpet
  - One (1) wall-mounted 42-inch TV
  - One (1) timber information counter with customised front graphics
  - Two (2) LED halogen downlights
  - One (1) power point
  - Two (2) easy arm chairs
  - One (1) barstool
  - One (1) brochure rack
  - One (1) waste paper basket

- **Exhibitor Package**
  - 3m x 3m shell scheme booth
  - 2.5mH wall partition with white laminated in-fill panels
  - Overhead fascia panel with company name and booth number
  - Two (2) spotlights
  - One (1) power point
  - Two (2) easy arm chairs
  - One (1) waste paper basket

Notes:
* Full Conference Registration includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception, Networking Reception (if any) and one (1) Conference Digital Proceedings.
** Exhibitor Registration includes access to the Exhibition, Knowledge Sharing ePoster Sessions, Welcome Reception, Networking Reception (if any) and Daily Coffee Breaks.
*** Exhibition Visitor Pass includes access to the Exhibition and Knowledge Sharing ePoster Sessions.
**** Exhibitors will be acknowledged in the Conference Preview (if confirmed by 4 December 2020) and Conference Programme (if confirmed by 24 May 2021).
Sample Booth Displays

Sample of 18 sqm display style exhibition booth
(Premier Package)

Sample of 9 sqm display style exhibition booth
(Enhanced Sponsor)

Exhibition Floor Plan

Sapphire Ballroom, Level 2F, Lotte Hotel Yangon

Book Now

1. Review all exhibit information carefully
2. Select your three (3) preferred booth locations and package preference
3. Complete and return the Application/Contract for Exhibit Space

For further information about sponsorship and exhibiting at APDT 2021, contact;

Nick Chantrell
SPE Senior Sales Manager – Asia Pacific
Tel: +60 3 2182 3145
Email: nchantrell@spe.org

go.spe.org/20APDTC
Sponsorship Opportunities

Sponsorship opportunities for the IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition are designed to provide exposure and visibility for organisations in the oil and gas industry. We offer a variety of sponsorship packages to strengthen your brand identity and enhance your organisation’s image at the event.

As sponsorship packages are limited and available on a first-come first-served basis, we appreciate your support and request that you confirm your preferred sponsorship packages as soon as possible.

Please contact Nick Chantrell, SPE Senior Sales Manager – Asia Pacific at nchantrell@spe.org for more information.

Sponsorship Summary

<table>
<thead>
<tr>
<th>Sponsorship Item</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Sponsor</td>
<td>SOLD</td>
</tr>
<tr>
<td>Platinum Sponsor</td>
<td>USD 20,000</td>
</tr>
<tr>
<td>Gold Sponsor</td>
<td>USD 15,000</td>
</tr>
<tr>
<td>Conference Bags</td>
<td>SOLD</td>
</tr>
<tr>
<td>Lanyards</td>
<td>SOLD</td>
</tr>
<tr>
<td>Networking Luncheon – Day 1 (10 June 2021)</td>
<td>USD 10,000</td>
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<tr>
<td>Networking Luncheon – Day 2 (11 June 2021)</td>
<td>USD 10,000</td>
</tr>
<tr>
<td>Networking Reception</td>
<td>USD 10,000</td>
</tr>
<tr>
<td>Conference Preview and Programme</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Directional Signage</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Entrance Arch</td>
<td>SOLD</td>
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<tr>
<td>Silver Sponsor</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Conference Umbrellas</td>
<td>SOLD</td>
</tr>
<tr>
<td>Bottled Drinking Water</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Coffee Breaks</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Conference Caps</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Conference Digital Proceedings</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Conference Writing Pads and Pens</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Ice Cream Social</td>
<td>USD 4,500</td>
</tr>
<tr>
<td>Conference Bag Insertion</td>
<td>USD 4,000</td>
</tr>
</tbody>
</table>

Sponsorship Items

**Principal Sponsor USD 30,000 per sponsor**

The sponsor will receive:

**Branding**

- Recognised as a Principal Sponsor
- Company logo displayed at the Opening Session
- Acknowledgement during the Opening Session
- Company name, logo and/or link to Sponsor’s website on selected conference digital platforms including and not limited to the conference website, marketing materials and social media postings
- One (1) full page ROP colour advertisement in the Conference Preview***
- One (1) full page ROP colour advertisement in the Conference Programme***
- One (1) conference bag insertion (insertion to be provided by sponsor)
- Company logo in the Conference Preview***, Conference Programme***; event website and onsite sponsor recognition board

**ePoster Stations**

- One (1) holding slide bearing the sponsor’s company logo projected in all conference session rooms
- One (1) holding slide bearing the sponsor’s company logo on the screen of all ePoster stations

**Event Access**

- Twenty (20) complimentary Full Conference Registrations*
- Three hundred (300) Exhibition Visitor Passes**

**Discount**

- 20% discount on additional sponsorship items and exhibition booth
- Group Registration discount

Notes:

* Full Conference Registration includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception, Networking Reception (if any) and one (1) Conference Digital Proceedings.

** Exhibition Visitor Pass includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

*** Sponsors will be acknowledged in the Conference Preview (if confirmed by 4 December 2020) and Conference Programme (if confirmed by 24 May 2021).
APPLICATION/CONTRACT FOR EXHIBIT SPACE

This is an application for exhibit space at the IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition ("Event"), which will become a binding contract ("Contract") if the undersigned company ("Exhibitor") satisfies the Society of Petroleum Engineers ("SPE") exhibitor requirements and if the application is accepted by SPE. The undersigned company does hereby make application to participate as an Exhibitor in the Event, which will be held on 10 - 11 June 2021 at the LOTTE Hotel Yangon in Yangon, Myanmar. Exhibitor requests SPE to reserve exhibit space for their use at the Exhibition. Specific booth(s) will be assigned based on first-come, first-served basis. By signing this application, the Exhibitor agrees to abide by the Exhibit Terms & Conditions mentioned overleaf and the Exhibitor Services Manual ("ESM") of the Event, hereinafter collectively referred to as ‘Terms and Conditions’.

EXHIBITOR INFORMATION

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Mailing Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>City</td>
<td>State/Province</td>
</tr>
<tr>
<td>Postal Code</td>
<td>Country</td>
</tr>
<tr>
<td>Office Phone</td>
<td>Office Fax</td>
</tr>
<tr>
<td></td>
<td>Company URL</td>
</tr>
<tr>
<td>First Name (Forename)</td>
<td>Last Name (Surname)</td>
</tr>
</tbody>
</table>

Job Title

Email Address

Direct Line

Mobile Phone

Description of Product and/or services to be showcased.

I would like to receive updates on products, services and events from SPE. □ Yes □ No

If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to spekl@spe.org

EXHIBIT SPACE APPLICATION

Preferred Booth Locations: All 3 preferred stand locations MUST be completed. If all 3 preferred locations are not available, SPE reserves the right to place the exhibitor in a like configuration in the best available location.

1.  

2.  

3.  

Package Type | Early Bird Rate (Before 29 January 2021) | Standard Rate (After 29 January 2021) | Tick (✓) | Total (USD) |

| Premier Package (18 sqm) | USD 15,000 per booth | USD 16,000 per booth |  |  |
| Enhanced Package (9 sqm) | USD 8,000 per booth | USD 8,500 per booth |  |  |
| Exhibitor (9 sqm) | USD 5,850 per booth | USD 6,300 per booth |  |  |

TOTAL AMOUNT USD

PAYMENT SCHEDULE

50% due in 30 days after invoicing
100% due on or before 11 March 2021

PAYMENT METHODS

- Telegraphic Transfer
  Bank details will be provided in the invoice.

- Credit Card
  SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment will be provided.

SPE Contact:
Nick Chantrell, SPE Senior Sales Manager – Asia Pacific
Society of Petroleum Engineers (SPE)
Telephone: +60 3 2182 3145 Email: nchantrell@spe.org

The Individual ("Authorised Representative") signing this Contract warrants that i) he/she has the requisite authority to bind contractually the organisation applying for exhibit space and ii) the product sought to be exhibited qualifies for the exhibition. If SPE later determines in its sole discretion that such product does not qualify for the exhibition, SPE can cancel the space and Contract without any refund and liability to the Exhibitor.

ACCEPTED BY (Exhibitor MUST Sign Here):

Authorised Representative Signature

Full Name and Job Title

Date

THE TERMS AND CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT
1. CHARACTER
The Event is undertaken primarily for the technical education of participants. To provide the best possible atmosphere to discuss the technical application of the equipment and services displayed, each exhibitor agrees as follows:

a. To exhibit only products of their own manufacture, represents or distributes comprising materials, equipment, apparatus, systems, services, and other component products applicable to advancing the engineering and scientific knowledge and advancement/refining of energy and environmental resources; and
b. To exhibit such products or services in a tasteful manner so as to describe and depict the advantages of using such products or services.

2. RESERVATION OF RIGHTS
SPE reserves the right, in its sole and unfettered discretion, to:

a. determine the eligibility of Exhibitors, exhibits, and products displayed for the Event;

b. reject, prohibit, or remove exhibits or Exhibitors which SPE considers objectionable, inappropriate, disruptive, or offensive to SPE, other Exhibitors, or Event attendees;

c. change or modify the layout of the Event and/or sublet or exhibit spaces or Exhibitors;

d. cancel, in whole or in part, the Event due to an event beyond the reasonable control of SPE making it impossible, illegal or commercially impracticable to perform its obligation under this Contract - including, but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, war, acts of public enemies, strikes, riots, or civil disturbances (“Force Majeure Event”);

e. change, within reasonable limits, the date, location, and duration of the Event; without any liability to SPE, SPE Sponsoring Organizations, their respective officers, directors, employees, agents, and each of them;

f. from time to time establish and amend or modify any regulations governing use of the facility and the Event; and

g. determine whether an Exhibitor has violated any Exhibit Regulations or other Exhibit rules.

3. PAYMENT TERMS
a. Upon receipt of the Contract, an invoice will be issued to the Exhibitor. The exhibition space will only be secured upon submittal of the Contract and payment of required deposit.

b. 50% deposit must be paid within thirty (30) days of invoicing to secure the exhibition space.

c. CANCELLATION/SPACE REDUCTION

a. Cancellation must be notified in writing to SPE. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon the Exhibitor notification of cancellation, SPE has the right to resell the space vacated.

b. In the event of cancellation by the Exhibitor, SPE shall have the right to impose cancellation penalty as following:

i. If cancelled more than ninety (90) days prior to the Event, the cancellation penalty shall be 50% of the total cancelled Exhibit space costs.

ii. If cancelled between sixty (60) and ninety (90) days or less prior to the Event, the cancellation penalty shall be 100% of the total Exhibit space costs.

iii. If an Exhibitor cancels with an outstanding balance due, the Exhibitor remains responsible for the entire balance due. SPE may recover from the Exhibitor all costs relating to action taken to recover the amount owing for the exhibition space, including without limitation any legal costs on a full indemnity basis. The Exhibitor will not be allowed to participate in future SPE events until all outstanding balances are paid.

c. After space has been confirmed and accepted, a reduction in space is considered a cancellation and will be governed by the same policies as outlined in Clause 4b. Reduction in space can result in relocation of Exhibit space at SPE’s discretion.

d. No-Show Ruling: If the Exhibitor fails to utilise the Exhibit space and/or the space is vacant at the time of the published deadline for completion of booth setup/move-in, SPE reserves the right to consider the space to be cancelled and vacated. All requests for booth setup/move-in beyond the published booth setup/move-in completion deadline must be submitted to SPE in writing. Approval for late booth setup/move-in requests are at the discretion of SPE. If notification is not made in writing, SPE reserves the right to resell the cancelled space and the Contract will become null and void.

5. ASSIGNMENT/SUBLETTING SPACE
Exhibitor shall not assign, sublet or appoint the whole or any part of the space allotted to them, nor permit any other person or party to exhibit therein, any other goods, apparatus or merchandise manufactured or distributed by the Exhibitor in the regular course of business except with prior written consent from SPE.

6. EXHIBIT SPACE
a. Exhibit space must be manned by a representative during all times when the Event is officially open. Exhibit space must be maintained in a neat and orderly manner throughout the Event.

b. The Exhibitor acknowledges that he/she shall only be entitled to use contractors other than the Official Stand Contractor appointed by SPE to erect his own stand, with prior written consent from SPE.

c. In deference to fellow exhibitors and to the professional people who constitute the exhibit audience, the Exhibitor is specifically prohibited from employing any carnival-type attraction, animal or human, or from operating such noise-creating devices as bells, horns, or megaphones. Costumed personnel must be appropriately clad and must remain within the Exhibitor’s booth space except when necessarily arriving and leaving the stand or exhibit area. NO BALLOONS AND STICKERS ARE PROHIBITED IN THE EXHIBITION AREAS (HANDBAGS WITH ADHESIVE BACKING THAT ADHERE OR CAUSE ADHESION ARE CONSIDERED STICKERS).

d. SPE reserves the right to prohibit any Exhibit or part thereof that in their opinion violates this Contract or that is in other ways not suitable to and in keeping with the technical educational character and spirit of the Event.

e. SPE shall be responsible for the control of the exhibit areas. Exhibitors are responsible for the supervision of their stands. The decision of SPE is final and decisive on any questions not covered in the foregoing terms and conditions.

f. The Exhibitor must comply in all respects with the requirements of every appropriate authority, with the terms of agreement by which SPE may occupy the premises, and the policies of insurance effected by SPE.

7. LIMITATION OF LIABILITY
SPE may be held liable for loss, injury or damages sustained by the Exhibitor or the Exhibitor’s personnel (i.e. the Exhibitors’ agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or willful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Exhibitor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE’s sole determination. In no event will SPE’s liability exceed the amount paid to SPE by the Exhibitor under this Contract. Under no circumstances will SPE be liable to the Exhibitor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

8. INDEMNIFICATION
Exhibitor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) (“Claims”) which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the execution of the contract or the presence of the Exhibitor, the Exhibitor’s personnel or any Exhibitor Appointed Contractor (“EAC”): at the Event; provided, however, that the Exhibitor’s duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or willful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

9. INSURANCE
Exhibitor agrees and understand that insurance for fire, public liability and theft must be taken out by the Exhibitor at its own expense. The insurance is to cover the full period of occupancy of the premises by the Exhibitor, its agents and employees.

10. EXHIBITOR SERVICES
a. To ensure the continuation of smooth booth setup/move-in, dismantling, and operation during the Event, Official Contractors will be appointed. Exhibitors are urged to obtain required labour and services from the Official Contractors. A complete list of Official Contractors and available services will be provided in the Exhibit Services Manual (“ESM”).

b. Approximately four (4) months prior to the Event, SPE will provide the ESM to all Exhibitors. This manual includes information integral to participation at the Event, including, but not limited to additional exhibit rules and regulations, operational schedule, travel and accommodation, emergency and evacuation procedures, Official Contractors’ order forms, registration, shipping and drayage, utilities and building services, exhibit display rules, etc.

c. Plans for specially built stands or displays (if any) other than those constructed from Stand Package must be submitted by the Exhibitor to SPE for acceptance before construction is ordered.

11. TAXES
Exhibition space costs are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Exhibitor.

12. AMENDMENTS
Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the exhibition and notice thereof shall be binding on the Exhibitors equally with the foregoing in this Contract.

13. PRIVACY POLICY
SPE cares about the protection of your personal information. SPE’s Privacy Policy describes your rights and choices regarding the personal information that you provide to us. SPE’s Privacy Policy describes the practices regarding how SPE, through its affiliated corporate entities, collects, uses, shares, discloses, or transfers the personal information that you share with us and that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications. Please visit our website at: www.spe.org/about/privacypolicy.php for further details on SPE’s Privacy policy.

14. GOVERNING LAW AND JURISDICTION
This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.

GOVERNING LAW AND JURISDICTION
## Sponsorship Opportunities

### Sponsorship Items

<table>
<thead>
<tr>
<th>Platinum Sponsor</th>
<th>USD 20,000 per sponsor</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>The sponsor will receive:</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Branding</strong></td>
<td><strong>USD 20,000 per sponsor</strong></td>
</tr>
<tr>
<td>• Recognised as a Platinum Sponsor</td>
<td></td>
</tr>
<tr>
<td>• Company logo displayed at the Opening Session</td>
<td></td>
</tr>
<tr>
<td>• Acknowledgement during the Opening Session</td>
<td></td>
</tr>
<tr>
<td>• Company name, logo and/or link to Sponsor’s website on selected conference digital platforms including and not limited to the conference website, marketing materials and social media postings</td>
<td></td>
</tr>
<tr>
<td>• One (1) full page ROP colour advertisement in the Conference Preview***</td>
<td></td>
</tr>
<tr>
<td>• One (1) full page ROP colour advertisement in the Conference Programme***</td>
<td></td>
</tr>
<tr>
<td>• One (1) conference bag insertion (insertion to be provided by sponsor)</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
<tr>
<td><strong>ePoster Stations</strong></td>
<td></td>
</tr>
<tr>
<td>• One (1) holding slide bearing the sponsor’s company logo projected in all conference session rooms</td>
<td></td>
</tr>
<tr>
<td>• One (1) holding slide bearing the sponsor’s company logo on the screen of all ePoster stations</td>
<td></td>
</tr>
<tr>
<td><strong>Event Access</strong></td>
<td></td>
</tr>
<tr>
<td>• Ten (10) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Three Hundred (300) Exhibition Visitor Passes**</td>
<td></td>
</tr>
<tr>
<td><strong>Discount</strong></td>
<td></td>
</tr>
<tr>
<td>• 20% discount on additional sponsorship items and exhibition booth</td>
<td></td>
</tr>
<tr>
<td>• Group Registration discount</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Gold Sponsor</th>
<th>USD 15,000 per sponsor</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>The sponsor will receive:</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Branding</strong></td>
<td>USD 15,000 per sponsor</td>
</tr>
<tr>
<td>• Recognised as a Gold Sponsor</td>
<td></td>
</tr>
<tr>
<td>• Company logo displayed at the Opening Session</td>
<td></td>
</tr>
<tr>
<td>• Acknowledgement during the Opening Session</td>
<td></td>
</tr>
<tr>
<td>• Company name, logo and/or link to Sponsor’s website on selected conference digital platforms including and not limited to the conference website, marketing materials and social media postings</td>
<td></td>
</tr>
<tr>
<td>• One (1) full page ROP colour advertisement in the Conference Preview***</td>
<td></td>
</tr>
<tr>
<td>• One (1) full page ROP colour advertisement in the Conference Programme***</td>
<td></td>
</tr>
<tr>
<td>• One (1) conference bag insertion (insertion to be provided by sponsor)</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
<tr>
<td><strong>ePoster Stations</strong></td>
<td></td>
</tr>
<tr>
<td>• One (1) holding slide bearing the sponsor’s company logo on the screen of all ePoster stations</td>
<td></td>
</tr>
<tr>
<td><strong>Event Access</strong></td>
<td></td>
</tr>
<tr>
<td>• Eight (8) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Two Hundred (200) Exhibition Visitor Passes**</td>
<td></td>
</tr>
<tr>
<td><strong>Discount</strong></td>
<td></td>
</tr>
<tr>
<td>• 15% discount on additional sponsorship items and exhibition booth</td>
<td></td>
</tr>
<tr>
<td>• Group Registration discount</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Conference Bags</th>
<th>USD 10,000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>The sponsor will receive:</strong></td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the conference bags</td>
<td></td>
</tr>
<tr>
<td>• One (1) conference bag insertion (insertion to be provided by sponsor)</td>
<td></td>
</tr>
<tr>
<td>• Two (2) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
</tbody>
</table>

### Notes:

* Full Conference Registration includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception, Networking Reception (if any) and one (1) Conference Digital Proceedings.

** Exhibition Visitor Pass includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

*** Sponsors will be acknowledged in the Conference Preview (if confirmed by 4 December 2020) and Conference Programme (if confirmed by 24 May 2021).
## Sponsorship Opportunities

### Lanyards

**USD 10,000**

The sponsor will receive:
- Company logo printed on the lanyards
- Two (2) complimentary Full Conference Registrations
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

### Networking Luncheon

- **Day 1 (Thursday, 10 June 2021)**
- **Day 2 (Friday, 11 June 2021)**

**USD 10,000 per luncheon**

Daily networking luncheons will be provided to all Full Conference delegates. These luncheons allow conference attendees the opportunity to network and offer the sponsor an avenue to demonstrate hospitality to conference attendees. The sponsor of each luncheon will receive:
- Signage with company logo prominently displayed at the networking luncheon area
- An opportunity to give away goodie bag or distribute company’s leaflet to the delegates (items to be produced and supplied by sponsor)
- Two (2) complimentary Full Conference Registrations
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

### Networking Reception

- **Friday, 11 June 2021**

**USD 10,000**

The sponsor will receive:
- Acknowledgement during the Networking Reception
- Signage with company logo prominently displayed at the reception area
- An opportunity for a senior representative of the sponsor to deliver a 10-minute welcome address at the Networking Reception
- An opportunity to give away goodie bags or distribute company leaflets to reception attendees (items to be produced and supplied by sponsor)
- Two (2) complimentary Full Conference Registrations
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

### Conference Preview and Programme

**USD 8,000**

The Conference Preview will be produced as a sneak peek for the conference. The copy will be distributed to all registered conference delegates, authors, SPE and IADC members, etc. and will also be posted in the event website.

The Conference Programme is a booklet that contains detailed information about the conference, sessions, special events, sponsors, exhibition, etc. which will be distributed to all conference attendees.

The sponsor will receive:
- One (1) full page ROP colour advertisement in the Conference Preview***
- One (1) full page ROP colour advertisement in the Conference Programme***
- Two (2) complimentary Full Conference Registrations
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

### Directional Signage

**USD 8,000**

The sponsor will receive:
- Company logo on all onsite signage to direct attendees to registration counter, various conference sessions and functions rooms
- Two (2) complimentary Full Conference Registrations
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

### Entrance Arch

**USD 8,000**

The sponsor will receive:
- Company logo printed on the Entrance Arch
- Two (2) complimentary Full Conference Registrations
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

---

### Notes:

* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception, Networking Reception (if any) and one (1) Conference Digital Proceedings.

** Exhibition Visitor Pass** includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

*** Sponsors will be acknowledged in the Conference Preview (if confirmed by 4 December 2020) and Conference Programme (if confirmed by 24 May 2021).
## Sponsorship Opportunities

### Sponsorship Items

<table>
<thead>
<tr>
<th>Sponsorship Item</th>
<th>USD per sponsor</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Silver Sponsor</strong></td>
<td><strong>USD 8,000</strong></td>
</tr>
<tr>
<td>The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td><strong>Branding</strong></td>
<td></td>
</tr>
<tr>
<td>• Recognised as a Silver Sponsor</td>
<td></td>
</tr>
<tr>
<td>• Company logo displayed at the Opening Session</td>
<td></td>
</tr>
<tr>
<td>• Acknowledgement during the Opening Session</td>
<td></td>
</tr>
<tr>
<td>• Company name, logo and/or link to Sponsor’s website on selected conference digital platforms including and not limited to the conference website, marketing materials and social media postings</td>
<td></td>
</tr>
<tr>
<td>• One (1) half page ROP colour advertisement in the Conference Preview***</td>
<td></td>
</tr>
<tr>
<td>• One (1) half page ROP colour advertisement in the Conference Programme***</td>
<td></td>
</tr>
<tr>
<td>• One (1) conference bag insertion (insertion to be provided by sponsor)</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
<tr>
<td><strong>ePoster Stations and Audio Visual Equipment</strong></td>
<td></td>
</tr>
<tr>
<td>• One (1) holding slide bearing the sponsor’s company logo on the screen of all ePoster stations</td>
<td></td>
</tr>
<tr>
<td><strong>Event Access</strong></td>
<td></td>
</tr>
<tr>
<td>• Five (5) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• 150 Exhibition Visitor Passes**</td>
<td></td>
</tr>
<tr>
<td><strong>Discount</strong></td>
<td></td>
</tr>
<tr>
<td>• 15% discount on additional sponsorship items</td>
<td></td>
</tr>
<tr>
<td>• Group Registration discount</td>
<td></td>
</tr>
<tr>
<td><strong>Conference Umbrellas</strong></td>
<td><strong>USD 6,000</strong></td>
</tr>
<tr>
<td>Umbrellas will be inserted in the conference bags. The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the umbrellas</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
<tr>
<td><strong>Bottled Drinking Water</strong></td>
<td><strong>USD 5,000</strong></td>
</tr>
<tr>
<td>The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the water bottle sleeves.</td>
<td></td>
</tr>
<tr>
<td>• Company logo prominently displayed at water stations</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
<tr>
<td><strong>Coffee Breaks</strong></td>
<td><strong>USD 5,000</strong></td>
</tr>
<tr>
<td>Daily morning and afternoon coffee breaks will be provided to all conference attendees. The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Signage with company logo prominently displayed at the coffee break areas</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
<tr>
<td><strong>Conference Caps</strong></td>
<td><strong>USD 5,000</strong></td>
</tr>
<tr>
<td>Caps will be inserted in the conference bags. The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the caps that will be inserted in the Conference Bags</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registrations*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
<tr>
<td><strong>Conference Digital Proceedings</strong></td>
<td><strong>USD 5,000</strong></td>
</tr>
<tr>
<td>The sponsor will receive:</td>
<td></td>
</tr>
<tr>
<td>• Company logo printed on the Conference Digital Proceedings leaflet</td>
<td></td>
</tr>
<tr>
<td>• One (1) complimentary Full Conference Registration*</td>
<td></td>
</tr>
<tr>
<td>• Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board</td>
<td></td>
</tr>
</tbody>
</table>

### Notes:

* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception, Networking Reception (if any) and one (1) Conference Digital Proceedings.

** Exhibition Visitor Pass includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

*** Sponsors will be acknowledged in the Conference Preview (if confirmed by 4 December 2020) and Conference Programme (if confirmed by 24 May 2021).
Customised Sponsorship Package

Sponsoring the IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition is a unique way to raise your organisation’s profile and increase brand awareness within the oil and gas industry. Our sponsorship packages are flexible and may be customised to give your organisation targeted exposure and increase your presence at the event.

For more information, please contact:

Nick Chantrell
SPE Senior Sales Manager – Asia Pacific
Tel: +60 3 2182 3145
Email: nchantrell@spe.org

Sponsorship Opportunities

Sponsorship Items

**Conference Writing Pads and Pens**

**USD 5,000**

Writing pads and pens will be inserted in the Conference Bags. The sponsor will receive:

- Company logo printed on the writing pads and pens
- One (1) complimentary Full Conference Registration*
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

**Ice Cream Social**

- Day 1 (Thursday, 10 June 2021)
- Day 2 (Friday, 11 June 2021)

**USD 5,000 per day**

Daily ice cream socials will take place during the afternoon coffee break for all conference attendees. The sponsor will receive:

- Signage with company logo prominently displayed at the sponsored ice cream social's area
- One (1) complimentary Full Conference Registration*
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

**Conference Bag Insertion**

**USD 5,000**

- One (1) conference bag insertion (insertion to be provided by sponsor)
- One (1) complimentary Full Conference Registration*
- Company logo in the Conference Preview***, Conference Programme***, event website and onsite sponsor recognition board

Notes:

* **Full Conference Registration** includes access to the Opening Session, Executive Plenary Session, Panel Sessions, Technical Sessions, Knowledge Sharing ePoster Sessions, Exhibition, Daily Coffee Breaks, Daily Networking Luncheons, Welcome Reception, Networking Reception (if any) and one (1) Conference Digital Proceedings.

** Exhibition Visitor Pass ** includes access to the Exhibition and Knowledge Sharing ePoster Sessions.

*** Sponsors will be acknowledged in the Conference Preview (if confirmed by 4 December 2020) and Conference Programme (if confirmed by 24 May 2021).
This is a sponsorship contract ("Contract") at the IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition ("Event"), which will become a binding contract if the potential sponsor satisfies and agrees to Society of Petroleum Engineers ("SPE") sponsorship benefits stated in the Exhibit Prospectus and Sponsorship Opportunities brochure, and Sponsorship Terms & Conditions as set forth in this contract. The undersigned company ("Sponsor") does hereby request a sponsorship in the Event which will be held 10 - 11 June 2021 at the LOTTE Hotel Yangon in Yangon, Myanmar. The individual ("Authorised Representative") signing this contract represents and warrants that he/she has the requisite authority to execute this binding contract on behalf of the Sponsor.

### SPONSOR INFORMATION

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Name</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mailing Address</td>
<td></td>
<td></td>
</tr>
<tr>
<td>City</td>
<td>State/Province</td>
<td></td>
</tr>
<tr>
<td>Postal Code</td>
<td>Country</td>
<td></td>
</tr>
<tr>
<td>Office Phone</td>
<td>Office Fax</td>
<td>Company URL</td>
</tr>
<tr>
<td>First Name (Forename)</td>
<td>Last Name (Surname)</td>
<td></td>
</tr>
<tr>
<td>Job Title</td>
<td>Email Address</td>
<td></td>
</tr>
<tr>
<td>Direct Line</td>
<td>Mobile Phone</td>
<td></td>
</tr>
</tbody>
</table>

**I would like to receive updates on products, services and events from SPE.**  
Yes [ ] No [ ]  
If yes, your information will be used in accordance with SPE Privacy Policy and you can unsubscribe at any time by sending your request to spekl@spe.org

### SPONSORSHIP OPPORTUNITIES

<table>
<thead>
<tr>
<th>Sponsorship Category</th>
<th>Value (USD)</th>
<th>Tick (✓)</th>
<th>Sponsorship Category</th>
<th>Value (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Sponsor</td>
<td>USD 30,000</td>
<td>✓</td>
<td>Entrance Arch</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Platinum Sponsor</td>
<td>USD 20,000</td>
<td>✓</td>
<td>Silver Sponsor</td>
<td>USD 8,000</td>
</tr>
<tr>
<td>Gold Sponsor</td>
<td>USD 15,000</td>
<td>✓</td>
<td>Conference Umbrellas</td>
<td>USD 6,000</td>
</tr>
<tr>
<td>Conference Bags</td>
<td>USD 10,000</td>
<td>✓</td>
<td>Bottled Drinking Water</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Lanyards</td>
<td>USD 10,000</td>
<td>✓</td>
<td>Coffee Breaks</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Networking Luncheon – Day 1 (10 June 2021)</td>
<td>USD 10,000</td>
<td>✓</td>
<td>Conference Caps</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Networking Luncheon – Day 2 (11 June 2021)</td>
<td>USD 10,000</td>
<td>✓</td>
<td>Conference Digital Proceedings</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Networking Reception</td>
<td>USD 10,000</td>
<td>✓</td>
<td>Conference Writing Pads and Pens</td>
<td>USD 5,000</td>
</tr>
<tr>
<td>Conference Preview and Programme</td>
<td>USD 8,000</td>
<td>✓</td>
<td>Ice Cream Social</td>
<td>USD 4,500</td>
</tr>
<tr>
<td>Directional Signage</td>
<td>USD 8,000</td>
<td>✓</td>
<td>Conference Bag Insertion</td>
<td>USD 4,000</td>
</tr>
</tbody>
</table>

**TOTAL SPONSORSHIP AMOUNT**: USD

### PAYMENT SCHEDULE

<table>
<thead>
<tr>
<th>Payment Method</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>50% due in 30 days after invoicing</td>
<td></td>
</tr>
<tr>
<td>100% due on or before 11 March 2021</td>
<td></td>
</tr>
</tbody>
</table>

**SPE Contact:**  
Nick Chantrell, SPE Senior Sales Manager – Asia Pacific  
Society of Petroleum Engineers (SPE)  
Telephone: +60 3 2182 3145  Email: nchantrell@spe.org

### PAYMENT METHODS

<table>
<thead>
<tr>
<th>Payment Method</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Telegraphic Transfer</td>
<td>Bank details will be provided in the invoice.</td>
</tr>
<tr>
<td>Credit Card</td>
<td>SPE accepts American Express, Visa, MasterCard and Diners Club and payment will be processed in US Dollars only. You will receive an email with instruction on securely submitting your payment will be provided.</td>
</tr>
</tbody>
</table>

### ACCEPTED BY (Sponsor MUST Sign Here):

<table>
<thead>
<tr>
<th>Authorised Representative Signature</th>
<th>Full Name and Job Title</th>
<th>Date</th>
</tr>
</thead>
</table>

THE TERMS & CONDITIONS PRINTED OVERLEAF SHALL FORM AN INTEGRAL PART OF THIS CONTRACT
SPONSORSHIP TERMS & CONDITIONS

Company Logo and Advertisement (If any)
- Company logo and advertisement (if any) specifications information and submission deadlines will be sent to the Sponsor once sponsorship is confirmed.
- It is the responsibility of the Sponsor to adhere to the company logo and advertisement (if any) specifications information and submission deadlines provided, as it specifically relates to submittal of company logo to be used in promotion of the sponsorship.

Payment Terms
- Upon receipt of the signed Contract, an invoice will be issued to the Sponsor. The sponsorship will only be secured upon submittal of the Contract and payment of required deposit.
- 50% deposit must be paid within thirty (30) days of invoicing to secure the sponsorship.
- The remaining 50% of the sponsorship amount is due ninety (90) days prior to the event. If a participant has contracted a sponsorship within ninety (90) days of the event, full payment is required with submittal of Contract.
- Payment may be made via telegraphic transfer or credit card.

Cancellation
- Cancellation must be notified in writing. The date upon which the notice of cancellation is received shall apply as the official date of cancellation. Upon Sponsor notification of cancellation, SPE has the right to resell the sponsorship item(s) forfeited.
- 50% penalty on the Sponsorship Amount shall be imposed on cancellation notice received on or more than ninety (90) days prior to the Event.
- 100% penalty on the Sponsorship Amount shall be imposed on cancellation notice received less than ninety (90) days prior to the Event.
- If a Sponsor cancels with an outstanding balance due, the Sponsor remains responsible for the entire balance due. SPE may recover from the Sponsor all costs relating to action taken to recover the amount owing for sponsorship, including without limitation any legal costs. The Sponsor will not be permitted to participate in future SPE events until all outstanding balances are paid.

Taxes
- Sponsorship amount are made free and clear of, and without any deduction or withholding for and on account of, any taxes, duties or other deductions. Any such deduction or withholding, if required by the laws of any country are the sole responsibility of the Sponsor.

Amendments and Assignment
- Any and all matters and questions not specifically covered by the Terms and Conditions in this Contract shall be subject to the decision of SPE and may be amended at any time by SPE in the overall best interest of the sponsorship and notice thereof shall be binding on the sponsors equally with the foregoing in this Contract. This Contract may not be assigned by Sponsor without the written permission of SPE.

Limitation of Liability
- SPE may be held liable for loss, injury or damages sustained by the Sponsor or the Sponsor’s personnel (i.e. the Sponsor’s agents, servants, invitees, guests or employees) only to the extent such loss, injury or damages is solely caused by the gross negligence or willful misconduct of SPE or its agents or employee and not otherwise. SPE shall not be responsible for any loss of business, loss of profits, injury, damage or expense or whatever nature that the Sponsor may suffer due to Event cancellation as a result of a Force Majeure Event or other conditions that render the Event impracticable in SPE’s sole determination. In no event will SPE’s liability exceed the amount paid to SPE by the Sponsor under this Contract. Under no circumstances will SPE be liable to the Sponsor for indirect, incidental, consequential, special or exemplary damages (even if SPE has been advised of the possibility of such damages) arising from any provision of this Contract, including but not limited to, the exercise by SPE of any of its rights under this Contract.

Indemnification
- Sponsor shall defend, indemnify and hold harmless SPE, its officers, directors, employees, agents and each of them, with respect to any claims, suits, damages, liabilities, losses, expenses and costs (including any legal costs) (“Claims”) which SPE, its officers, directors, employees, agents and each of them may suffer or be subject to, and which are in any way connected with the Contract or the presence of the Sponsor, the Sponsor’s personnel or any Sponsor-appointed Contractor (“EAC”) at the Event; provided, however, that the Sponsor’s duty to indemnify, defend and hold harmless shall not extend to Claims, as are solely caused by the gross negligence or willful misconduct of SPE, its agents or employees. The terms of this provision shall survive the termination or expiration of this Contract.

Privacy Policy
- SPE cares about the protection of your Personal Information. This Policy describes your data subject rights and choices regarding the Personal Information that you provide to us.
- SPE Privacy Policy describes the information practices regarding how the SPE, through its affiliated corporate entities, collects, uses, discloses, or transfers the Personal Information that you share with us or that we collect about you when you become an SPE member, attend one of our events or visit our websites, or use our mobile applications.
- Please visit our website at www.spe.org/about/privacypolicy.php for further details on SPE Privacy policy.

Force Majeure and Termination
- Should any event occur including but not limited to explosion, fire, lightning, utility interruption, flood, weather, epidemic, hurricane, tornado, earthquake or other Acts of God, or any law, ordinance, rule or regulation, war, acts of public enemies, strikes, riots, or civil disturbances or any other occurrence or emergency beyond the party’s control, making it impossible, illegal, or commercially impracticable for either party to perform its obligations under this Contract, in whole or in part, both SPE or Sponsor shall not be held in breach of their sponsorship obligations.

Governing Law and Jurisdiction
- This Contract will be construed and enforced in accordance with the laws of the State of Texas. All disputes arising out of or in connection with this Contract shall be referred to exclusive jurisdiction to the federal and state courts of Collin County, Texas.

Disclaimer
- SPE reserves the right to change the Event date(s), venue or to cancel the Event should circumstance beyond its control arises.
- SPE will not be liable to you for any damages, costs, losses or expenses of any kind incurred or suffered by the Sponsor as a result of or in relation to SPE modifying, postponing or cancelling the Event or any part of the Event.
- The Sponsor acknowledges and agrees that by signing the Contract, the Sponsor accepts these Terms & Conditions and agrees to be bound by them.
Contacts

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Visit go.spe.org/20APDTC for more information about IADC/SPE Asia Pacific Drilling Technology Conference and Exhibition